



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week's trading was trending unchanged to lower. Trade sentiment was steady to barely steady in the West, barely steady to weak elsewhere. Demand into all channels was seasonally slow to fair, instances better into fast food and for orders to cover weekend needs. Supplies of all sizes were readily available for trade needs. In the parts structure, end of the week trading was limited with availability of all items at least adequate. In production areas, live supplies were moderate at weights in a full range.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 03/24/03-03/28/03 (cents per lb)

### US GRADE A

(Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	48.00-51.00	45.00-59.50	50.24	25
Los Angeles	69.00			
New York	50.00-53.00			
Southeast Area FOB Dock Equivalent				
Mississippi	60.00-63.00	53.00-64.50	63.32	80

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 64.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
944	57.64-66.25	63.76

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	171.00	1,178
BREASTS - B/S	156.00	4,808
BREASTS - WHOLE	86.00	1,198
THIGH MEAT - B/S	63.00	866
LEG QUARTERS	22.00	8,466
WINGS	70.50	3,307

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices into the Chicago area were 4 cents lower than Monday's final majority prices. The market tone on whole birds was barely steady to weak. Offerings of additional product were sufficient for the very light buyer interest. Retail and food service was slow with a slight improvement into fast food. Floor stocks ranged in balance to sometimes ample. Sizes were desirable to instances heavy. Trading on parts was minimal for the adequate offerings. The market tone was about steady to barely steady on bone in breast. Wings, boneless skinless breast and dark meat were barely steady to weak.

**SOUTHERN BROILER** Trade sentiment was barely steady to weak. Demand entering the weekend was slow to fair, best where weekend needs were being met up and for fast food specials. Supplies of all sizes were at least adequate with some discounting reported. In the parts structure, trading was light to fair; supplies of all items were at least adequate or available. In production areas, live supplies were moderate at desirable to heavy weights.

**WESTERN REGION BROILER/FRYERS** Preliminary majority prices were unchanged. The trade sentiment was steady to barely steady with trading reported for next week's delivery at unchanged prices on regular commitments and new negotiations unchanged to lower. Offerings were adequate to ample. Excess product commonly discounted in an attempt to stimulate buying activity. Retail demand was light to moderate for whole body and moderate to fairly good for parts. Dealers anticipated satisfactory weekend clearances. Ads noted (per pound unless otherwise stated): Southern California – whole body 79, whole body cut-up 89, whole body split 98, roaster 99-139, marinated Cornish hen 199, cornish hen 197, boneless breast 167-399, boneless breast 4# IQF 899-999, boneless tender 3# 899, boneless leg meat marinated 199, boneless leg meat 79-99 and 40# case 2998, split breast 97-129 and 4# IQF 348, whole breast 99, whole leg 87, leg quarter 77-99 and 10# bag 390-490, marinated leg quarter 77-89, wing 5# IQF 485 and 40# case 3499, wing drumettes 99, thigh 79-169, drumstick 77-169 and 5# bag 195, fried 8 piece drumstick 299, fried 8 piece drumstick and thigh 299-399, fried 8 piece mixed 399-499; Northern California – whole body (organic) 269, drumstick (organic) 219, thigh (organic) 239, boneless breast (organic) 649, whole body (free range) 149, wing (free range) 79, whole body 99, Cornish hen 199, boneless thigh 269, boneless breast 399, split breast 99-199, drumstick 4# IQF 299, thigh 4# IQF 299; Colorado – Cornish hen 99, boneless breast 2.5# IQF 699, boneless breast 499, boneless breast fillets 299, boneless thigh 199, split breast 199, drumstick 99, thigh 99, wing 4# IQF 516.

**NORTHEAST BROILER/FRYERS** Trucklot buying activity on ready-to-cook whole broiler/fryers was light to no better than fair entering the weekend as dealers kept floor stocks in close balance. Offerings of all sizes were available at discounted levels. Retail and distributive draw was seasonally slow. The market tone was barely steady to weak. In the parts complex, breast items were at least sufficient. Wings remained available and the balance of cuts were sufficient.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was slow to fair at best and was insufficient in satisfactorily clearing readily available offerings. Live supplies were moderate; weights were light to heavy, mostly desirable to heavy. Processor schedules were moderate to light. Less than trucklot asking prices were 1 cent lower 52 to 62 cents. Trade sentiment was weak and unsettled. In the parts complex, supplies were adequate to ample.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

### BRANDED U.S. GRADE A

RANGE	45-67
WEIGHTED AVERAGE	54.90
NO. OF BOXES	11,966
CUMULATIVE	56.82
	50.89
NO. OF BOXES	37,666
	44,393

\*8 of 8 plants reporting.

MAR 20

**SOUTHERN STATES BROILER/FRYER PARTS**

MAR 21

POUNDS					POUNDS					WEEKLY	
ITEM	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG	
BREAST - B/S	914	132.00-235.00	132-138	135.02	627	131.00-235.00	131-140	138.23	3,924	138.31	
TENDERLOINS	140	120.00-178.00	120-125	133.21	143	120.00-172.00	120-125	131.89	682	134.31	
BREAST - LINE RUN	110	85.00-88.00	85-87	86.73	TOO FEW TO REPORT					484	86.89
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				312	78.10	
LEGS	92	27.50-35.00	29-30	30.33	91	28.00-38.00	29-30	30.54	463	30.37	
LEG QUARTERS (BULK)	629	17.00-21.00	18-19	18.84	627	17.00-21.00	18-20	18.85	3,115	18.93	
LEG QUARTERS (4/10)	1,022	19.00-26.00	21-22	21.97	1,100	19.00-26.00	22	22.33	5,207	21.97	
WINGS (WHOLE)	101	55.00-71.00	-	65.46	102	55.00-71.00	-	65.05	686	67.17	
WINGS (CUT)	444	73.00-85.00	81-84	81.90	427	73.00-85.00	80-84	81.49	2,244	81.65	
DRUMSTICKS	68	35.00-47.00	-	36.41	13	35.00-47.00	-	41.46	286	36.68	
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				140	38.86	
B/S THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				110	64.00	

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR MAR 20, 2003 F.O.B. DOCK.

**TODAY'S****RANGE**  
46.00 - 50.00**AVERAGE**  
48.20\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

TRADING FOR MAR 21, 2003 F.O.B. DOCK.

**TODAY'S****RANGE**  
45.50 - 49.50**AVERAGE**  
48.25**5-DAY**  
**AVERAGE**  
48.55

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity increased slightly entering the weekend, although, dealers remained cautious and kept floor stocks in very close balance. Offerings of breast items were at least adequate. Dark meat cuts were fully sufficient. Wings were readily available. Retail and distributive draw was seasonally light and unaggressive. The market tone remained no better than steady.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

MAR 20

**CURRENT NEG****WTD**

ITEM	TRADING*	AVG**	VOL/LBS
BREAST - B/S	150-155	147.35	290,520
TENDERLOINS	110-115	117.69	86,960
BREAST - WITH RIBS	78-79	86.50	147,560
BREAST - LINE RUN	78	81.13	96,120
LEGS	32-33	30.93	156,440
LEG QUARTERS (BULK)	20-21	20.88	413,729
DRUMSTICKS	23-24	24.80	92,230
THIGHS	22-23	34.31	29,690
B/S THIGHS	62-63	68.56	70,160
WINGS (WHOLE)	66-67	69.83	65,520
BACKS AND NECKS (STRIPPED)	10-12	12.36	30,120
LIVERS (5 POUND TUBS)	30-35	25.38	12,480
GIZZARDS (HEARTS)	45-50	49.41	15,000

**CURRENT NEG****WTD**

ITEM	TRADING*	AVG**	VOL/LBS	WTD AVG	VOL/LBS
BREAST - B/S	150-155	147.12	476,660	148.88	1,783,380
TENDERLOINS	110-115	116.08	84,000	114.31	408,170
BREAST - WITH RIBS	78-79	87.55	150,200	87.68	651,320
BREAST - LINE RUN	78	82.66	75,400	82.05	481,940
LEGS	32-33	32.54	243,120	32.90	1,115,600
LEG QUARTERS (BULK)	20-21	21.11	289,297	20.80	1,422,919
DRUMSTICKS	23-24	28.24	115,020	27.15	413,990
THIGHS	22-23	34.63	45,370	33.27	175,900
B/S THIGHS	62-63	63.92	108,920	67.43	285,120
WINGS (WHOLE)	66-67	68.00	147,740	70.74	690,700
BACKS AND NECKS (STRIPPED)	10-12	12.03	32,800	12.14	143,120
LIVERS (5 POUND TUBS)	30-35	27.99	19,040	27.76	45,760
GIZZARDS (HEARTS)	45-50	48.58	14,520	48.88	60,040

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL		AVG WTS	
	03/21	03/20	03/19	03/18	03/19	03/18	03/14	03/12	03/14	03/12
ALA	3,898	3,875	3,830	3,930	5.27	5.29	3,843	5.26		
ARK	4,794	5,182	5,025	5,123	4.97	5.04	4,867	5.00		
DELMARVA	2,174	2,175	2,220	2,134	5.25	5.01	2,160	5.07		
KY-LA-TN	2,112	1,930	1,999	1,910	4.94	4.91	1,867	4.93		
MISS	2,794	2,983	2,721	2,925	5.40	5.30	2,496	5.46		
NC	2,447	2,576	2,260	2,659	6.02	6.00	2,462	5.99		
TEXAS	2,419	2,446	2,260	2,412	5.02	4.92	2,332	4.93		
TOTAL	20,638	21,167	20,315	20,967	5.23	5.21	20,027	5.22		
MON-FRI	105,117(A)				100,387(A)					

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 21-Mar 03 and 22-Mar-03 is estimated to be 30,877,000 up 2.74 percent from a week ago and up 4.0 percent from a year ago.

(Last week 30,053,000; last year 29,700 ,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 22-Mar-03

is estimated to be 152,166 ,000 head up 1 percent from a week ago, and unchanged from a year ago (Last week 151,337,000 Last year 151,400,000) [www.usda.gov/marketnews.htm](http://www.usda.gov/marketnews.htm)**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

	RANGE
FRESH FRYERS	91-93
ROASTERS 4# & UP	80-95
HENS UNDER 5#	
HENS OVER 5#	65-66
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	DRY PACK	103-104
	ICE PACK	96-99
ROASTERS 4# & UP	DRY PACK	113
	ICE PACK	104-105
HENS OVER 5#	ICE PACK	91-98
	DRY PACK	
DUCKS		155-166

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 08-Mar-03 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning  
Food service  
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up  
-----THOUSANDS-----

Head	21,171	20,312	47,467
Avg Weight	3.72	4.85	6.47
% of total /1	24%	23%	53%

## COMPARISONS

Last week	21,450	18,021	46,347
Avg Weight	3.63	4.46	6.22
% of total /1	25%	21%	54%

Same week, yr ago /2	36,452	23,580	46,874
Avg Weight	3.84	4.79	6.13
% of total /1	34%	22%	44%

To date/2003	225,212	204,379	429,011
To date/2002	323,644	230,947	466,899

/1 May not total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

WEEK ENDING 15-Mar-2003 (PRELIMINARY)

YOUNG LIGHT HEAVY TOTAL  
CHICKENS HENS HENS HENS DUCKS  
-----THOUSANDS-----

HEAD	151,337	1,558	1,356	2,914	425
AVG WT	5.23	3.49	8.18	5.67	6.20
LAST WEEK	151,538	1,465	1,255	2,720	380
SAME WK YR AGO	153,229	1,636	1,363	2,999	522
AVG WT	5.00	3.36	8.07	5.50	6.58
TO-DATE/2003	1,628,803	17,806	14,771	32,577	4,592
TO-DATE/2002	1,679,152	19,530	14,148	33,678	4,847

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 156.5 million head. Estimated U.S. slaughter for this period 153.2 million head or 3.3 million head less than or 98% of estimated fryers available.

**EAST PETERSBURG POULTRY** - DATE OF AUCTION: MAR 18, 2003  
PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*\*AI PAPERS REQUIRED FOR ALL OUT OF STATE POULTRY\*\*\*

	RANGE		RANGE
Muscovy Ducks - Drakes	1.30 - 1.40	Geese	.50
Muscovy Ducks - Hens	1.25 - 1.40	Pigeons	2.85 - 3.25ea.
Pekin Ducks	3.00 - 3.50ea.	White Pigeons	3.50 - 4.00ea.
Red Fowl 4-5 LBS	.50 - .80	Rabbits	
Red Fowl 5-6 LBS	.88 - 1.00	4-6 LBS	1.40 - 1.70
Crossbred Fowl 5-9 LBS	.78 - 1.00	Rabbits	
Crossbred Roasters		6-9 LBS	1.20 - 1.40
4-6 LBS	.54 - 1.00	Bunnies	4.00 - 9.00ea.
Crossbred Roasters		Guinea Pigs	9.00 - 13.00ea.
7-11 LBS	.68 - .90	Goats	28.00 - 45.00ea.
Guinea Fowl	1.65 - 1.75	Kid Goats	27.00 - 30.00ea.
Banty Roasters	3.50 - 5.00ea.	Doves	4.00 - 6.50ea.
Banty Hens	2.50 - 4.00ea.	Chukars	5.00ea.
Leghorn Hens	.45 - .46	Pullets	
Leghorn Roasters	.50 - .55	4-6 LBS	1.40 - 1.44
Silgies	2.25 - 2.50ea.	Total Coops Sold	706

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 17-MAR-2003

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	140	146
MOSTLY		
MIDWEST	124-127	125-128
MOSTLY		

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	61-66	65-66
VACUUM PACKED (6-9 PER BOX)	62-85	68-73

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Trade sentiment was steady.

Demand was good. Weights were in the desirable range.

Schedules full-time. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$.30-.45, livers at \$.75-1.70, and feet at \$.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 17-MAR-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	107-124	125
MOSTLY		

**ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
FEBRUARY 8	152.2	153.8	99%	5.05
15	153.9	153.6	100%	5.15
22	149.1	153.7	97%	5.04
MARCH 1	150.2	153.4	98%	5.12
8	153.4	155.2	99%	4.94
15	153.2	156.5	98%	5.23
YEAR TO DATE	1648.6	1677.2	98%	
MARCH 22		155.9		
29		155.7		

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

W/E	03/22/03	03/15/03	% CHG	03/23/02	% CHG
Broilers	152,166	151,337*	+01	151,624*	0
Cattle	660	650	+02	640*	+03
Hogs	1,918	1,904	+01	1,905*	+01

Under Federal Inspection

\* ACTUAL

**EASTERN LIGHT LIVE HEN** Majority values were unchanged to slightly higher when compared to a week earlier with many producers faced with escalating fuel costs. Offerings of spent hens were at least adequate for trade needs. Demand was fair to moderate. Processing schedules for next week were reported as normal to less than normal. Opinions on removal cost were generally steady.

**NORTH CENTRAL LIGHT LIVE HEN** Removal values were unchanged. Offerings were usually adequate with demand into slaughter processors moderate at best. Demand into alternative means of slaughter was fairly good to good. Opinions of value on removal costs continued steady to instances fully steady as many observers expect steadily rising fuel costs.

**SOUTH CENTRAL LIGHT LIVE HEN** Salvage values remain too few to report. Movement of spent hens were at least adequate for trade needs. Demand was fair to moderate. Processing schedules for next week were reported as normal to less than normal. Trade sentiment on removal cost were generally steady.

**NATIONAL CANNER FOWL MARKET** Majority prices were generally unchanged on both light and heavy canners. Demand was in a full range with very light trading on heavy canners. Offerings were in close balance to short with product easily clearing at most locations. The undertone was at least steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITH OUT FREIGHT COST

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
20-25 MAJORITY 22.5-23	30-35 MAJORITY 31-33

CENTS/POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
22-26.5 MAJORITY 24.5-25	31.5-37 MAJORITY 33-34

**WEST COAST LIGHT LIVE HEN** Plant schedules on a regional basis less than full time. Offerings limited by END quarantines.

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was mostly moderate for the adequate to at least adequate but reduced offerings. Finished sales were moderate. Processing schedules were reported as normal to less than normal. The undertone was at least steady.

**SOUTH CENTRAL HEAVY LIVE HEN** Trading was too few to report. Demand was seasonally active for limited but adequate offerings from production areas. Finished sales were adequate to good. schedules for next week were normal. Trade sentiment was at least steady.

#### **LIVE TYPE HENS**

CENTS PER LB., DAY OF NEGOTIATION, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS

<u>LIGHT</u>	<u>RANGE</u>	<u>MAJORITY</u>
Eastern Light	0-8 (1)	5-6
So. Central Light	TFEWR (2)	
No. Central Light	0-8 (1)	6-8

(1) Removal Cost

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE FOLLOWING WEEK

<u>HEAVY</u>	<u>RANGE</u>	<u>MAJORITY</u>
Southeast Heavy	TFEWR (1)	
Southeast Heavy	TFEWR (2)	
f.o.b. plant	TFEWR	
South Central Heavy	TFEWR (1)	

(1) Buyer Loading (2) Producer Loading  
(TFEWR) TOO FEW TO REPORT

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